

**Pre-bid Clarifications**

**Procurement of E-Vehicles (For Waste Collection) for 550th Birth Anniversary Celebration of Shri Guru Nanak Devji in Sultanpur Lodhi, Distt. Kapurthala**

SN	Queries/Suggestions by prospective bidders	RFP Page No. and Clause	Clarification/Corrigendum
1	We wish to inform you that we are registered under MSME and hence, request you kindly exempt all MSME registered Bidder from payment of EMD.	Page 4, Point 1.4, EMD for the tender is given as Rs. 5,00,000 (Five lakhs only)	No change: Terms mentioned in the RFP document shall prevail. Please refer clarification to point no. 7 for the EMD amount.
2	Request you to kindly inform us whether vehicles will be inspected and tested before the same are dispatched from our factory or the same shall be inspected and tested at the delivery location.	Page 6, Inspection and Tests (Point ii)	Inspection shall be done before dispatch from factory or dealer's location
3	Do we bear the cost of registration and insurance also? If yes, then: (1) Can we register the vehicles in Chandigarh? (2) is only third party insurance cover enough or is comprehensive cover required ?	Point 8, Delivery documentation of E-Rehris	<b>Corrigendum:</b> Client shall get the registration and insurance formalities done for the vehicles. Bidder to extend all possible support in this regard. Bidders do not have to consider the cost of registration and insurance in the bids.
4	The maintenance for three years covers Motor, Controller, Battery or all Parts		Yes; the maintenance for 3 years covers all the components.
5	If we use Lithium Battery then the cost of maintenance will be less but cost of vehicle will be increased		Bidders have to bid for the composite cost for each vehicle including o&m in Sultanpur Lodhi, transportation to Amritsar, maintenance for 3 years and all other components as enlisted in the RFP. Bidders are free to consider Lithium Ion batteries if it enables them to submit their most competitive bid.
6	Please clarify Charging Stations or Charging Points		Charging points are to be established in Sultanpur Lodhi and subsequently shifted to Amritsar (after the event) and reinstalled in the enclosed area as instructed by the Client.
7	Also requesting to reduce the EMD amount	Ernest Money Deposit (EMD) - INR 5,00,000	<b>Corrigendum:</b> Ernest Money Deposit (EMD) - INR 2,50,000
8	At the period of event is 30 days at Sultanpur Lodhi is pretty long. Instead of keeping our staff so long period taking care of the Boarding & lodging etc. If we can train from your staff before hand over as and when the formalities of tender are completed. This point kindly consider.		No change: Terms mentioned in the RFP document shall prevail

*(Signature)*  
12/8/15

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9	As all the spares are of one year warranty(max.), how it is possible to stock the spares of three years to Amritsar Municipal Corporation. If bidder will get cost of that then there is no problem in doing that also.		No change: Terms mentioned in the RFP document shall prevail
10	Nomenclature: Please refer MORTH Notification, G.S.R. 709 (E) dtd 8 <sup>th</sup> Oct., 2014 (Ref.: Enclosed GSR 709 (E) dtd 08-10-14) wherein the battery operated vehicle for loading/unloading applications is categorized as 'E-Cart' and therefore we request you to kindly prefix Or add 'E-Cart' for category representation		<b>Corrigendum:</b> This RFP is for the procurement of E-Vehicles (For Waste Collection). Bidders need to provide 2 bin (colour: green and blue) closed container with minimum combined capacity of 400 kgs made up of MS sheet (Min. 1 mm thk.) or equivalent material, as approved by Client, with anti-rust treatment and hydraulic tipping facility.
11	Motor Output Power: It should be minimum 800 Watt or above, 48 V for this class of vehicles	Motor Output Power: 48V, 650W or above	<b>Corrigendum:</b> Motor Output Power: 48V, 800W or above
12	Type of Battery: Since spare parts and consumables (Battery) has to be maintained for the period of 3 years, BUT as you are that lead acid battery has a maximum warranty period of 12 months which indicates the inventory cost escalation at the time of purchase itself. Though, please acknowledge that still Battery Operated Vehicles are under evolution stage, and currently even DHI & Government Agencies are promoting advance battery Lithium Ion which has a better life of 3 years or 1500 cycles whichever is earlier. Hence, in lieu of it we firmly recommend to modify your battery requirement from Lead Acid to Lithium Ion. It is equipped with BMS which indicates the battery health, also it could be charged in 2-3 hrs time as against 8 hrs time needed for lead acid battery. Please review and consider		In line with the conditions laid down in the RFP, bidders are free to choose between Lead Acid or Lithium Ion batteries and submit their most competitive bid.
13	Container Body Size: You desired 2.5 cum with covering arrangement; please refer MORTH Notification GSR 709 (E) which clearly has approved overall dimensions of E Cart – 2.8 Mtrs (l) x 1 mtr (w) x 1.8 mtrs (h) approx. Therefore, if consider this CMVR regulation then we propose the ideal dimensions of E Cart with permissible tolerances as: 1.3 mtrs (l) x 0.95 mtrs (w) x 0.9 -1.0 mtrs considering the hand reach of a human for dumping garbage/waste in a container. Please review and consider		Please refer to the clarifications for point no. 10. Bidders need to provide 2 bin (colour: green and blue) closed container with minimum combined capacity of 400 kgs made up of MS sheet (Min. 1 mm thk.) or equivalent material, as approved by Client, with anti-rust treatment and hydraulic tipping facility.

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14	Front Fascia (Auto Type): The vehicle should be approved by ICAT/ARAI including front fascia in auto design, we recommend front auto shape since it prevents from rains and from cold breeze during extreme winters		<b>Corrigendum:</b> Bidders need to provide integrated front fascia with auto glass. The vehicle should be approved by ICAT/ARAI and meet the necessary compliances
15	MSME/NSIC Clause: 'Seems MSME/NSIC clause has escaped your attention for insertion which allows an exemption to MSME units registered with NSIC. As you are aware that in EV 3 Wheeler segment, maximum OEMs are MSME's and Government also encourages them. Please review and consider		No change: Terms mentioned in the RFP document shall prevail
16	Local Dealership: Since, EV policy is yet to come in Punjab and therefore it would take some time for this Industry to garner good response from End Customers; thus we are also exploring the market potential for dealers appointment in Punjab. For your kind reference, we have state approvals in 19 States approx. with more than 100 dealers approx. associated, and numbers growing. Meanwhile, we request your consideration to our Undertaking assuring you the local service engineer to look after the maintenance and services with spare parts issued and subsequently, services could be facilitated through our Dealer appointment at Amritsar, as desired		No change: Terms mentioned in the RFP document shall prevail

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17	<p>Payment Schedule: Please refer your payment schedule table. In this, 1<sup>st</sup> instalment criteria and 3<sup>rd</sup> instalment point is same i.e. test certificates, warranty certificates along with the supplies which is indicated in point 3 as well; the vehicles would be dispatched only once your inspection team has tested, cleared after observation which would bear warranty list as well. Therefore, we request you to please make 90% payment at the time of delivery at Celebration Site; balance 10% after unloading EVs at Amritsar and completion of final 2 days training to drivers. The charging setup at Amritsar would be done by our team during celebration time itself so that after transportation vehicles could be promptly deployed and charged simultaneously. Please review and consider</p>		<p>1st Instalment: 20% - After 50 percent supply of the E-Rehris (E-Rickshaw) at the Celebrations site(s)                      2nd Instalment: 20% - After remaining 50 percent supply of the E-Rehris (E-Rickshaw) at the Celebrations site(s)                      3rd instalment: 20% After completion of all inspection and tests, satisfactory approval given by representatives of Client and delivery of requisite inspection test results to the client                      4th Instalment: 20% - After completion of the event and transportation of the E-Rehris (E-Rickshaw) at Amritsar Municipal Corporation                      5th Instalment: 20% - After setting up of charging stations in Amritsar and conducting knowledge transfer session for Amritsar Municipal Corporation officials</p>	<p><b>Corrigendum:</b>                      1st Instalment: 25% - After 50 percent supply of the E-Rehris (E-Rickshaw) at the Celebrations site(s)                      2nd Instalment: 25% - After remaining 50 percent supply of the E-Rehris (E-Rickshaw) at the Celebrations site(s)                      3rd instalment: 25% After completion of all inspection and tests, satisfactory approval given by representatives of Client and delivery of requisite inspection test results to the client                      4th Instalment: 25% - After completion of the event, transportation of the E-Rehris (E-Rickshaw) at Amritsar Municipal Corporation, setting up of charging stations in Amritsar and conducting knowledge transfer session for Amritsar Municipal Corporation officials.</p>
18	<p>As average turnover required in last 3yrs has to be 5 Cr ,Being a startup we are not having that but we suggest you to reduce average turnover requirement to 1 Cr average in last 3 FY</p>		<p>Financial Capacity: The Bidder shall have a minimum average annual turnover of INR 5 Cr (INR Five Crore Only) during the last three consecutive years</p>	<p>No change: Terms mentioned in the RFP document shall prevail</p>
19	<p>As mentioned in point no 4 of eligibility conditions it is required that manufacturer has supplied 75 E rickshaw to any govt organization being a startup we are not fulfilling that so we request to change following condition and kindly add private organization into it further it can be added to provide appropriate proof of actual sales with support of VAHAN portal</p>			<p>No change: Terms mentioned in the RFP document shall prevail</p>
20	<p>EMD requirement is INR 500000 if it is possible kindly reduce it up to INR 100000</p>			<p>Please refer the clarification to point no. 7</p>

*Handwritten signature and date: 16/9/15*