

Sr No.	Referred Clause	Query/ Suggestion	Local Government Response
1	2. Important Dates/ Information Point No 4. Cost of EOI Document	Cost of 15,000 Rs at EOI stage is probhative in nature. We suggest that there should not be a cost at EOI stage. This should be moved to Final RFP document stage. This will allow greater participation from vendors.	This clause stands deleted
2	Point No 6. : Bidders will have to pay the cost of this EOI online through the portal before submission of queries through email	We request that at EOI stage there should not be a cost attached. Vendor queries should be entertained at this point.	This clause stands deleted
3	3. Pre-Qualification Criteria Point No 5: The proposed product (for BPMS) should have been running successfully in at least 1 ULB/Development Authority/ Govt. Department in the last 2 years	OEM credentials should also be valid. (An SI might bring in His partner OEM's product, thus we request for below change in proof of documents required) Bidder or OEM's Work order along with completion certificate duly signed by concerned department/ organization, should be acceptable.	Clause refers to the capability of the product that is owned by the OEM. The SI is responsible for successful implementation. The OEM is responsible for supporting in case of any technical glitches/ patches etc.
4	3. Pre-Qualification Criteria Point No 6: Bidder should have successfully implemented the similar software in at-least one ULB/ Development Authority/ Govt. Department in India during last 5 years.	OEM credentials should also be valid. (An SI might bring in His partner OEM's product, thus we request for below change in proof of documents required) Bidder or OEM's Work order along with completion certificate duly signed by concerned department/ organization, should be acceptable.	Clause refers to the capability of the SI who brings the product for implementation
5	4.2 Selection Criteria for the next level Local Government Department will consider the bidders, who have technically qualified, for carrying out a Proof of Concept (POC) in smart cities under the AMRUT scheme. Bidders would get the priority to choose the city for carrying out the POC based on their descending order of their technical score. The system configuration can be carried out at Local Government Department premises in Chandigarh. Bidders may, however, have to travel to the cities allocated to them to get the respective data (maps, workflows etc.) needed for the system.	Substantial amount of work needs to be done for POC, as good as a full implementation although for 1 ULB only, but still cost incurred will be high, Who will bear the cost incurred for POC ?	This objection is not accepted
6	4.2 Selection Criteria for the next level Local Government Department reserves the right to issue an open EOI, not restricting only EoI short-listed bidders to participate in the same.	We request you to reconsider this as, this seems unfair for the Vendors taking part in EoI.	While due consideration would be given to the technically qualified bidders and based on the quality of their POC, the Local Government would like to reserve the right to issue open RFP.
7	Bidder should have minimum ISO 9001-2008 certification	There is no preference to STARTUPS registered under Startup India program, despite Government's heavy focus. Conditions like this do not bring any benefit to customer but deprive the hard working startups of the opportunity to play role in Nation building, especially when there is much talk of Jobless growth.	EOI clause shall prevail
8	Financial Capability of the Bidder	This should be removed as condition, to enable STARTUPS to participate	EOI clause shall prevail
9	The system configuration can be carried out at Local Government Department premises in Chandigarh. Bidders may, however, have to travel to the cities allocated to them to get the respective data (maps, workflows etc.) needed for the system.	The system expected is online, so why should there be need to travel to cities? What we may need to do the PoC is the copy of the latest bye laws, that would not require any travel. Why would we need the maps? The workflows are nothing but the automation of the current processes, why cant department just share their process on email?	While configuring the rules can happen from Local Government premises, there may arise a need to visit the ULB for which the POC is being carried out. Bidder may need to factor that.

10	Evaluation of EoI	The online building plan approval system is a simple product that requires little customisation. The Evaluation criteria has been created only to make the simple thing complex. There is no clarity whether the bidder is being evaluated or the product? Department will get not advantage from the financial capabilities of the bidder? Then you have 4 evaluation parameters for 100 marks each with differentiated weightage followed by POC. We dont think that this is so complex. In functional capabilities also key points that are key to success of the project are missing: Integrated eSign to avoid manual submission, no requirement of any desktop based utility other than CAD software for Architects, Usage of Open Source, Security and High availability of application,	The technical evaluation criteria evaluates the <ul style="list-style-type: none"> • Bidder and Product's Competence (A) – 45% • Functional Compliance of the proposed product (B) – 30% • Approach & Methodology (C) – 5% • Technical Presentation and demonstration (D) – 20%
11	2. Important Dates/ Information: Last Date and Time for Submission of Proposals (Page No. 2)	The mode of submission (Online upload or By e-mail or Physical Hard Copy submission) for EOI response is not mentioned. Our understanding is that the mode of submission is online through http://etender.punjabgovt.gov.in only, and there is no any hard copy submission of the documents. Kindly confirm the same.	One hard copy is to be submitted and the soft copy is to be submitted in pen drive.
12	2.2.1 Bidder and Product's Competence (A) Bidder's Capability Experience of the bidder in implementing installation of similar projects in the last 5 years (Page No. 5)	Our understanding is that the projects received in the last 5 years and successfully implemented shall be considered for evaluation. We also request you to consider completion certificate from Clients as a documentary proof for the same.	EOI clause shall prevail
13	2.2.1 Bidder and Product's Competence (A) Product's Capability Number of installations of the product proposed (Page No. 5)	Our understanding is that the projects successfully implemented shall be considered for evaluation. Hence we request you to consider completion certificate as a documentary proof for the same.	EOI clause shall prevail
14	4.2 Selection Criteria for the next level But, Local Government Department reserves the right to issue an open EOI, not restricting only EoI short-listed bidders to participate in the same. (Page No. 6)	Kindly clarify whether by 'open EOI', do you mean 'Open RFP'. Further, we think this clause will defeat the purpose of the POC. It would be unfair with the bidders who will have spent considerable efforts and investment for preparing POC; to compete with those bidders who have not undergone the POC process. Therefore, we request you to consider that the bidder's who qualify under EOI should only be allowed to participate in Open RFP/ Tender.	Kindly read 'open EOI' as 'open RFP' While due consideration would be given to the technically qualified bidders and based on the quality of their POC, the Local Government would like to reserve the right to issue open RFP.
15	5.1.1 Building Plan Management System Clause No. 35 The system should be able to calculate the Property Tax for the properties that have been scrutinized. (Page No. 11)	We feel that Property Tax management itself will be a separate project in itself and should not be included under Building Plan Approval System. Therefore we suggest and request you to kindly modify this clause to mention that: "The Building Plan Approval Management System should be linked with online Property Tax System for seamless data sharing, so that the property tax calculations for approved buildings could be done without re-entering data inputs".	EOI clause shall prevail
16	Clause No. 15 The system should facilitate Change of Land Usage (CLU) functionality and also be able to calculate the Property Tax for the properties that have been scrutinized. (Page No. 9)	Our understanding is that the scope of this clause is to integrate the building permission system with existing property Tax application implemented for Punjab ULBs. Kindly provide the scope of integration of building permission system with Property Tax application.	EOI clause shall prevail

17	Clause No. 16 e-Procurement Help Desk details Portal: http://etender.punjabgovt.gov.in (Page No. 2)	EOI document is not visible on Portal: http://etender.punjabgovt.gov.in . provided by you. Kindly update the same	This clause stands deleted												
18	4.1 Evaluation of Bids	Functional Compliance of the proposed product (B) – 30% Approach & Methodology (C) – 5% As prior to the acceptance of the solution, the functional requirement/ compliance of the proposed solution will be evaluated, we request the dept. to remove function compliance scoring. Instead of this scoring can be added in the approach & methodology making the total weightage as 35%	Against the Functional Requirements Specification, bidder is expected to respond - this requirement is standard feature of the product (CA) - this would need customization (CZ) - not possible (NA)												
19	3. Prequalification Criteria	Bidder should have successfully implemented the similar software in at-least one ULB/ Development Authority/ Govt. Department in India during last 5 years. Work order along with completion certificate duly signed by concerned department/ organization We have several ongoing projects of similar categories and we believe that the experience or capability of the bidder in execution of projects can also be judged based on the ongoing projects. Therefore, we request you to consider the completed/ ongoing projects with work order and Completion/ On-going certificate duly signed by concerned department/ organization	Bidder should have successfully implemented the similar software in at-least one ULB/ Development Authority/ Govt. Department in India during last 5 years. Work order/ completion certificate duly signed by concerned organization												
20	3. Prequalification Criteria	The proposed product (for BPMS) should have been running successfully in at least 1 ULB/ Development Authority/ Govt. Department in the last 2 years. Work order along with completion certificate duly signed by concerned department/ organization We have implemented similar bespoke solutions for Govt. Departments of its division offices. Also we request consideration of ongoing projects. Therefore we request to revise the clause as follows. The proposed product/bespoke (for BPMS) solution should have been running successfully in at least 1 ULB/ Development Authority/ Govt. Department/Government Organization in the last 2 years. Work order along with completion certificate/ongoing certificate duly signed by concerned department/ organization	The proposed product (for BPMS) should have been running successfully in at least 1 ULB/ Development Authority/ Govt. Department in the last 2 years. Work order/ completion certificate duly signed by concerned organization												
21	2.2.1 Bidder and Product's Competence (A)/ Bidder's Capability	Financial Capability of the Bidder Average turnover of the bidder in the last three (3) financial years i.e. FY 2015-16, FY 2014-15, and 2013-14. <table border="0"> <tr> <td>>15 Cr and <=20 Cr</td> <td>20 marks</td> <td>>20 Cr and <=30 Cr</td> <td>25 marks</td> </tr> <tr> <td>>30 Cr</td> <td></td> <td>>30 Cr</td> <td>30 marks</td> </tr> </table> In case of consortium is allowed We request the department to allow the prime bidder consortium to have the average turnover in the last three (3) financial years i.e. FY 2015-16, FY 2014-15, and 2013-14. <table border="0"> <tr> <td>>15 Cr and <= 18 Cr</td> <td>20 marks</td> </tr> <tr> <td>>18 Cr</td> <td>30 marks</td> </tr> </table>	>15 Cr and <=20 Cr	20 marks	>20 Cr and <=30 Cr	25 marks	>30 Cr		>30 Cr	30 marks	>15 Cr and <= 18 Cr	20 marks	>18 Cr	30 marks	EOI clause shall prevail
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25	15. Consortium & Sub-Contracting	Not Allowed Considering the wide scope of the project we request the dept. to allow consortium between 2 parties.	EOI clause shall prevail
26	5.1.1 Building Plan Management System/ 5.1.1.1 Functional Requirements	The proposed solution shall enable the architect / engineer / owner to register itself and prepare the drawing (site plan) on the proposed application. From this clause, we understand that the registered architect/ engineer/ owner will upload the drawing (Site Plan) on the proposed application. Please confirm	The understanding is correct
27	5. Scope of Work	Selected bidder will also develop an online rating system of third party empanel agency and establish a system for fixation of professional liability for the same We request the dept. to elaborate the requirement for online rating system for better understanding. Also confirm who will identify the third party empanel agency to be integrated with online rating system	System should support empanelment of architects for allocation or selection of third party inspector on behalf of the Department and based on the work executed by them.
28	PreQualification Criteria	In order to bring the utmost quality to the project during its execution we request you to add CMMI Certification as an evaluation criteria as well	EOI clause shall prevail
29	Hosting of Application	We believe that the POC would be carried out by the eligible bidders and the infrastructure for hosting the application would be provided by the department. Please Confirm	Infrastructure for hosting the application needs to be brought by the bidder
30	SMS Gateway and E-mail Server	We believe that the SMS gateway & e-mail server would be provided by the department to the bidders to carry out the POC	Facility for sending email and SMS should be available. The same would be verified with an existing implementation of the bidder.
31	Single point of contact	We suggest the department to appoint the SPOC in the ULBs allotted to the bidders to carry out POC	The SPOC from the individual locations would be notified
32	5. Scope of Work	iv. Online submission of drawings and supporting documents. Accepts online payments and send acknowledgment We understand the Solution needs to have integration with a payment gateway. We request the department to provide the following information on the same: 1. Who will provide the payment gateway? 2. What are the different payment option that need to be incorporated in the gateway? 3. Does the Online Payment Option need to have RTGS and NEFT as transaction option? Please confirm.	The application needs to have the capability to integrate with the payment gateway (past credentials, customer references) Credit/ Debit/ Net banking/ wallets
33	5.1.1 Building Plan Management System 5.1.1.1 Functional Requirements: Online Building Approval System, Point No.3	Should perform automated building scrutiny on CAD drawings and also implement building plan approval process as an integrated system. Kindly provide the estimated frequency (Per Day or Per Week) of data input (CAD Drawings) in the Scrutiny System. Kindly provide input.	Set of drawings would be provided to the bidders

34	5. Scope of Work 5.1.1. Building Plan Management System 5.1.1.1 Functional Requirement, Reporting, Point No.1	System should provide various reports to Department. External user should be able to view the application status using an application tracking number. Some other standard reports will include: The successful bidder shall be responsible for designing a detailed MIS showing status of all applications submitted. The MIS dashboard should be designed for following levels: a) ULB Level b) Cluster level c) District Level d) Division Level e) State Level Kindly specify the various types of reports and how many total reports are required from each level of the solution. Also, request to share any separate requirement for the Reporting Server or SQL server to store and generate reports?	The indicative reports will be shared
35	6. ANNEXURE 6.1 Annexure 1: Evaluation parameters for POC	Request to Local Government Department, Punjab (LGDP) to keep provision for change in clause with mutual discussion as any changes will have an impact on the evaluation methodology and parameters for the POC.	EOI clause shall prevail
36	5. Scope of Work 5.1.1. Building Plan Management System 5.1.1.1 Functional Requirement,	Request to share the Application needs whether it should have BI Lingual Capabilities? If yes, kindly let us know the languages that need to be incorporated?	English and Punjabi
37	General Query	We request Local Government Department, Punjab (LGDP) to keep provision of contractual clause discussion (GCC & SCC) and change in any clause with mutual consent during negotiation and contract signing stages. Please confirm.	This may not be accepted
38	General Query	We request Local Government Department, Punjab (LGDP) to kindly share the penalty clause, if any.	No penalty clause added as of now
39	General Query	We request Local Government Department, Punjab (LGDP) to kindly share the detailed payment schedule.	No payment schedule for EOI
40	6.1 Annexure 1 -4.1 Mapping of the DCR rule of assigned corporation (residential/ commercial/ industrial)	For how many building types need to scrutiny? - Any subtype? - Registration types (New, Completion, Regularization, etc....)	Set of cases would be provided to the bidders
41	6.1 Annexure 1-4.3 Ability to show failed items on CAD drawings	% of scrutiny is required (Covering of all Rules may be difficult depending on building)	Set of cases would be provided to the bidders
42	6.1 Annexure 1-4.4 Generate reports as required (list of reports to be developed to be finalized)	Generating PDF at the time of Scrutiny is sufficient or any separate system needs to build? Like reports page for all kind of reports even after scrutiny	PDF is sufficient
43	2.2.1 Bidder and Product's Competence (A) -- Table for Product's capability	Request to replace "Product" term "Proposed Solution" which can be Bespoke or COTS	EOI clause shall prevail
44	Pre-Qualification Criteria Bidder should have an average annual turnover of Rs. 15 cores in each of the last three (3) financial years i.e. FY 2015-16, FY 2014-15, and 2013-14.	We request you that the average turn over can be reduced to 5 crores for the 3 years period.	The clause stands deleted
45	Annexure 1: Evaluation parameters for POC Scrutiny report of submitted map based on DCR rule	Please Clarify whether the POC must cover all the parameters of the Authority or some specified important parameters only.	Set of cases would be provided to the bidders

46	About the Assignment: To carry out Proof of Concept (POC) for implementing BPMS and roll out the solution across the state for	- Which are the list of target cities where PoC will be done? - Will the PoC's be priced PoC's? - What will be the scope of PoC and difference with later rollout if any? - Do the building rules and byelaws differ between the target cities and if so by what margin?	The AMRUT cities of Punjab would be under scope of carrying out the POC. The qualified bidder would, however, be asked to carry out POC for any one city only. There change in scope, if any, would be notified at the time of the roll out post POC Byelaws are standard for the entire state
47	The Technical Evaluation would be done for only those bidders, who comply with the pre-qualification criteria mentioned in Section 2.	It should be section 3.	Please read as: The Technical Evaluation would be done for only those bidders, who comply with the pre-qualification criteria mentioned in Section 3.
48	Product's capability: Number of installations of the product proposed	Number of installation will be calculated on ULB basis?	The understanding is correct
49	Provide workplace for all registered users and authorized Department staff. The applicants can view the applications submitted by them previously, application status, payment, message received from Department or sent to Department, change in building byelaws, development rules etc. in recent time (if any), etc.	By Workplace, we understand worklist/tasklist within the application – please confirm	The understanding is correct